FORTHCOMING CONTRACTS

- JOC—DSCR— Select 1 firm. \$25M—FBO announcement 2017. Contract award 4th Qtr. 2017
- TBD: Initial Planning Stages DODEA \$ Amounts, SB/UNR
 - CM Services
 - Environmental Services
 - SRM MATOC/SATOC

- - AE Design Services—\$40M-
 - AHERA & Facility Mgmt. contracts \$4M-\$5M
 - SRM Demand Maintenance— \$15M-\$17M
 - New 8a SRM SATOCs—\$4M-\$8M

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Vacant, Small Business Chief

NORFOLK DISTRICT FY17 PROGRAM REVIEW & FORECAST

April 2017 Program Summary (est): MILITARY: \$195M IIES: \$20M \$30M - \$40M \$20M + workplan CIVIL: ANC: \$36M **Quantico National** NOAA (Wallops) DoDEA: \$24M Cemetery \$2M - \$10M \$0.5M - \$1M \$295M + IDIQs Joint Base Langley-Eustis Fort A.P. Hill \$39.5M - \$101M \$2M Radford Army Ammunition Plant **DLA - Richmond** \$50M - \$95M

Fort Pickett



US Army Corps of Engineers



\$26M - \$80M

Fort Lee

FY17 NAO SMALL BUSINESS PROPOSED GOALS

| | TOTAL U.S. Eligible \$ | 2016 Goals % | 2016 Achv'd % | 2016 \$ Obligated | 2017 Proposed Goals % | 2017 Projected SB \$ | 2017 Projected from HQ |
|----------------|---------------------------|--------------|------------------|----------------------|--------------------------|-------------------------|------------------------|
| rE | SB | 40.69% | 29.81% | \$62M | 33.00% | \$99M | 32.00% |
| Georgia (C) | SDB | 20.34% | 20.44% | \$43M | 18.00% | \$54M | 12.00% |
| | WOSB | 8.03% | 6.28% | \$13M | 7.00% | \$21M | 6.00% |
| | SDVOSB | 14.60% | 10.38% | \$22M | 7.25% | \$22M | 7.00% |
| | HUBZone | 6.19% | 1.27% | \$3M | 3.00% | \$9M | 3.00% |

FY17 DEFENSE SUPPLY CENTER RICHMOND PROGRAM

| | Name | NAICS | ECC Range FAR36.204 DFAR 236.204 | Acquisition Method | Туре | Projected Award Date |
|-----|--|--------|--|-----------------------|--------------|---------------------------|
| | Construct Natural Gas Line | 236220 | \$500K - \$1M | SB | Construction | 3 rd Qtr. FY17 |
| 200 | Replace Boilers in Buildings 34, 59, 31F | 236220 | \$1M - \$5M | SB | Construction | 3 rd Qtr. FY17 |
| | Job Order Contract for DLA Richmond | 236220 | \$10M - \$25M | SDVO | Construction | 3 rd Qtr. FY17 |
| - | Renovate Building 40 | 236220 | \$1M - \$5M | SDVO | Construction | 3 rd Qtr. FY17 |
| n | Building T-124 Restoration | 236220 | \$500K - \$1M | SDVO | Construction | 3rd Qtr. FY17 |
| 2% | Upgrade EMCS System Basewide | 236220 | \$250K - \$500K | SDVO | Construction | 3 rd Qtr. FY17 |
| | C&G Intersection Upgrades | 236220 | \$500K - \$1M | SDVO | Construction | 3 rd Qtr. FY17 |
| | Extend Perimeter Access Road | 236220 | \$250K - \$500K | SB | Construction | 3rd Qtr. FY17 |
| | Relocate Building 11 Comms Cable | 236220 | \$500K - \$1M | SDVO | Construction | 4 th Qtr. FY17 |
| | Relocate/Design Car Wash | 236220 | \$500K - \$1M | SB | Construction | 4 th Qtr. FY17 |
| | Renovate Building 70 | 236220 | \$250K - \$500K | SDVO | Construction | 4th Qtr. FY17 |
| | Design Geothermal System for Building 54 (Towers) | 541310 | \$500K - \$1M | SB | Construction | 4 th Qtr. FY17 |
| | Design Geothermal System for Building 54 (Navy Artifact Area) | 541310 | \$500K - \$1M | SB | Construction | 4 th Qtr. FY17 |
| | Renovate Helipad | 236220 | \$500K - \$700K | SB | Construction | 4 th Qtr. FY17 |
| _[| Renovate Building 37 | 236220 | \$250K - \$400K | SB | Construction | 4 th Qtr. FY17 |
| | Renovate Area 60C (Low Roof Area of WH60) | 236220 | \$1M - \$5M | SB | Construction | 4 th Qtr. FY17 |
| | Remove Excess Water Lines | 236220 | \$1M - \$5M | SB | Construction | 4 th Qtr. FY17 |
| | Repair Existing Perimeter Access Road | 236220 | \$500K - \$1M | SB | Construction | 4 th Qtr. FY17 |
| | Design Building 56 Generator Replacement | 403999 | \$25K - \$1M | SB | Construction | 4 th Qtr. FY17 |
| 70 | Design Building 59A Renovations | 403999 | \$250K - \$500K | SB | Construction | 4 th Qtr. FY17 |

FY18 MILITARY PROGRAMS CONSTRUCTION CONTRACT FORECAST

| Name | NAICS | ECC Range FAR36.204 DFAR 236.204 | Acquisition Method | Туре | Projected Award Date |
|--|--------|--|------------------------------|--------------|---------------------------|
| FY16 Replace ACP, Main Gate, DSCR | 236220 | \$5M - \$10M | D-B-B, RFP SB | Construction | 1 st Qtr. FY18 |
| FY17 Vehicle Maint Instr Bldg, Fort Lee | 236220 | \$1M - \$5M | D-B, RFP SB, Adv Jun 2017 | Construction | 2 nd Qtr. FY18 |
| FY18 Aviation Complex, Ph 1 | 236220 | \$50M - \$100M | D-B-B, BVTO | Construction | 3 rd Qtr. FY18 |
| FY18 Aviation Maintenance Instructional Fac, Ft. Eustis | 236220 | \$25M - \$50M | D-B-B, LPTA | Construction | 3 rd Qtr. FY18 |
| FY17 AF Targeting Center Facility, Langley AFB | 236220 | \$25M - \$100M | D-B-B | Construction | 4 th Qtr. FY18 |
| FY17 Fuel Syst Maint Hangar Dock, Langley AFB | 236220 | \$10M - \$25M | D-B-B | Construction | 4 th Qtr. FY18 |

FY18 ENV & IIS CONTRACT FORECAST

| Name | NAICS | ECC Range FAR36.204 DFAR 236.204 | Acquisition Method | Туре | Projected Award Date |
|-------------------------|--------|--|-----------------------|--------------|-------------------------|
| NOAA Wallops Island, VA | 236220 | <\$1M | SB | Construction | FY18 |
| NASA, Langley, VA | 541310 | \$3M-\$5M | UR | Design | FY18 |

FY19/20/21 ARLINGTON NATIONAL CEMETERY PROGRAM

| Name | NAICS | ECC Range FAR36.204 DFAR 236.204 | Acquisition Method | Туре | Projected Award Date |
|---|--------|--|--|--------------|----------------------------|
| Road Rebuild - Sheridan, Wilson, McClellan Areas | 236220 | \$5M - \$10M | TBD | Construction | FY19 |
| Road Rebuild – (Segments Including: Garfield, Grant, Halsey, MacArthur, Meigs, Patton, Sherman) | 236220 | \$10M - \$25M | Multiple Contracts – TBD | Construction | FY19/20/ 21 |
| Security Upgrades | 236220 | \$5M - \$10M | TBD | Construction | FY19/20 |
| Storm Drain Repairs Phases 5/6 | 236220 | \$1M - \$5M | TBD | Construction | FY19/20 |
| Southern Expansion | 236220 | \$250M - \$500M | Tentatively Incrementally Funded | Construction | FY20 |

FY18 ARLINGTON NATIONAL CEMETERY PROGRAM

| Name | NAICS | ECC Range FAR36.204 DFAR 236.204 | Acquisition Method | Туре | Projected Award Date |
|--|--------|---|--|--------------|------------------------------|
| Administration Building Renovations | 236220 | \$3M - \$7M | TBD | Construction | 2 nd Qtr. FY18 |
| Amphitheater – Exterior Renovation | 236220 | \$1M - \$5M | TBD | Construction | FY18 |
| Amphitheater – Interior Renovation | 236220 | \$1M - \$5M | TBD | Construction | FY18 |
| Boundary Wall Repairs/ Improvements | 236220 | \$3M - \$10M | TBD | Construction | FY18 |
| Ord & Weitzel Gate Relocation | 236220 | \$0.5M - \$2M | TBD | Construction | 2 nd Qtr. FY18 |
| Parking Garage Phase 3 | 236220 | \$1M - \$4M | 8(a) | Construction | FY18 |
| Road Repair - Lee Drive | 236220 | \$0.5M - \$2M | 8(a) | Construction | FY18 |
| Road Rebuild - McPherson Area | 236220 | \$3M - \$10M | TBD | Construction | 2 nd Qtr. FY18 |
| Storm Drain Repairs Phase 4 | 236220 | \$3M - \$10M | Sole Source - Native American Firm | Construction | 2 nd Qtr. FY18 |
| Tram Plaza Renovations | 236220 | \$3M - \$10M | TBD | Construction | FY18 |
| Wash Bay Repair/Replacement | 236220 | \$0.5M - \$2M | 8(a) | Construction | FY18 |
| Water System Upgrades | 236220 | \$0.5M - \$2M | 8(a) | Construction | FY18 |
| Welcome Center Renovations - Phase II | 236220 | \$1M - \$3M | TBD | Construction | FY18 |

FY18 DODEA PROGRAMS

| Name | NAICS | ECC Range FAR36.204 DFAR 236.204 | Acquisition Method | Туре | Projected Award Date |
|--|--------|--|-----------------------|--------------|------------------------------|
| DoDEA Design-Worldwide | 541330 | \$60M | AE IDC | Design | 1 st Qtr. FY18 |
| DoDEA Asset Mgmt Program— Worldwide | 562910 | \$25M | SATOC | Construction | 3 rd Qtr. FY18 |

MAINTENANCE BULKHEAD SLOT

FY17 DEFENSE SUPPLY CENTER RICHMOND PROGRAM

| Name | NAICS | ECC Range FAR36.204 DFAR 236.204 | Acquisition Method | Туре | Contract Award |
|---|--------|--|-----------------------|--------------|---------------------------|
| Parking Upgrades for OPS CTR (6, 7, 10) | 236220 | \$5M - \$10M | SB | Construction | 4th Qtr. FY17 |
| Repair Parking Lots near OPS CTR (Lots 7a, 7b & 10) | 236220 | \$1M - \$5M | SB | Construction | 4 th Qtr. FY17 |
| Relocate/Design Gas Station | 403999 | \$1M - \$5M | SB | Construction | 4th Qtr. FY17 |
| Construct Car Wash | 236220 | \$500K - \$1M | SB | Construction | 4th Qtr. FY17 |
| Demo Gas Station & Car Wash | 236220 | \$500K - \$1M | SB | Construction | 4th Qtr. FY17 |
| Demo Parking Lot 15 | 236220 | \$500K - \$1M | SB | Construction | 4th Qtr. FY17 |
| Demo Building 19 and 20 | 236220 | \$500K - \$1M | SB | Construction | 4th Qtr. FY17 |

FY17 AE CONTRACTS

| 21,24,250,000 | Name | NAICS | ECC Range FAR36.204 DFAR 236.204 | Acquisition Method | Туре | Contract Award |
|---------------|--------------------------------|--------|--|---------------------|--------|---------------------------|
| | AE IDIQ Full Service Contracts | 871200 | 4 at \$10M | Proposals in review | Design | 2 nd Qtr. FY17 |
| E. | CIVIL AE IDIQ | | 1 at \$5M | Proposals in review | Design | 2 nd Qtr. FY17 |
| , | VE IDIQ | | 1 at \$5M | Proposals in review | Design | 2 nd Qtr. FY17 |

FY17 ARLINGTON NATIONAL CEMETERY PROGRAM

| 7 | Name | NAICS | ECC Range FAR36.204 DFAR 236.204 | Acquisition Method | Туре | Projected Award Date |
|---|---|--------|--|---|--------------|---------------------------|
| | BUILDER Implementation (AE) | 236220 | \$0.1M - \$1M | AE via Mobile District | Construction | 3 rd Qtr. FY17 |
| | Columbarium Courts 1-6 Vertical Repairs | 236220 | \$1M - \$5M | Sole Source— Native American Firm | Construction | 3 rd Qtr. FY17 |
| | Master Plan Update (AE) | 236220 | \$0.1M - \$1M | AE—TBD | Construction | 3 rd Qtr. FY17 |
| | Spoils Yard Erosion and Sediment Control | 236220 | \$1M - \$5M | Sole Source–8 (a) | Construction | 3 rd Qtr. FY17 |
| | RFK & Roosevelt Fountain Restorations | 236220 | \$1M - \$5M | 8(a) | Construction | 4 th Qtr. FY17 |
| | Road Repairs – Pershing Area | 236220 | \$5M - \$10M | 8(a) Native American | Construction | 4 th Qtr. FY17 |
| | Road Repairs - Ord & Weitzel Area | 236220 | \$5M- \$20M | 8(a) Native American | Construction | 4 th Qtr. FY17 |
| | Sanitary Sewer Line Repairs/ Relocation | 237110 | \$0.5M - \$2M | 8(a) | Construction | 4 th Qtr. FY17 |

El. 379 00

FY17 CIVIL WORKS CONTRACT FORECAST

| | Name | NAICS | ECC Range FAR36.204 DFAR 236.204 | Acquisition Method | Туре | Projected Solicitation Date |
|--------|---|--------|--|-----------------------|--------------|--------------------------------|
| | Norfolk Harbor Craney Island Earthwork | 484114 | \$1M - \$5M | IFB or RFP | Construction | 2 nd Qtr. FY17 |
| | Craney Island Eastward Expansion, Main Dike | 237990 | \$1M - \$5M | IFB | Construction | 2 nd Qtr. FY17 |
| | Norfolk Harbor Channel | 237990 | \$5M - \$10M | IFB | Construction | 3 rd Qtr. FY17 |
| | Repair Vessel Elizabeth | 336611 | \$0.1M—\$1M | IFB or RFP | Ship Repair | 3 rd Qtr. FY17 |
| 111111 | Norfolk Harbor Craney Island Spillway Replacement | 237990 | \$1M - \$5M | IFB or RFP | Construction | 4 th Qtr. FY17 |

FY17 ENV & IIS CONTRACT FORECAST

| Name | NAICS | ECC Range FAR36.204 DFAR 236.204 | Acquisition Method | Туре | Projected Award Date |
|--|--------|--|-----------------------|--------------|-------------------------|
| NAO PPMD Furniture Reconfiguration, VA | 571299 | <\$150K | SB | Design | 2nd Qtr. FY17 |
| Quantico National Cemetery | 236220 | <\$2M | SB | Construction | 2nd Qtr. FY17 |
| Indianapolis MEPS Graphics Package, IN | 571906 | <\$150K | SB | Design | 3rd Qtr. FY17 |
| USCG Wormley Creek, Yorktown, VA | 562910 | \$1M-\$5M | UR | Construction | 3rd Qtr. FY17 |
| MEPCOM HQ, IL | 571299 | <\$1M | SB | Design | 3rd Qtr. FY17 |
| Milwaukee MEPS Graphics Package, WI | 571906 | <\$150K | SB | Design | 3rd Qtr. FY17 |
| NAO Boathouse Furniture, VA | 571299 | <\$150K | UNICOR | Design | 3rd Qtr. FY17 |
| NEMTI 2017 Furniture, CA | 571299 | <\$500K | SB | Design | 3rd Qtr. FY17 |
| NMOTC 1954, FL | 571299 | <\$150K | SB | Design | 3rd Qtr. FY17 |
| NMOTC ASTC Cherry Point, NC | 571299 | <\$250K | SB | Design | 3rd Qtr. FY17 |
| NMOTC ASTC Norfolk, VA | 571299 | <\$500K | SB | Design | 3rd Qtr. FY17 |

FY17 ENV & IIS CONTRACT FORECAST

| Name | NAICS | ECC Range FAR36.204 DFAR 236.204 | Acquisition Method | Туре | Projected Award Date |
|------------------------------|--------|--|-----------------------|--------------|-------------------------|
| NMOTC ASTC Pensacola, FL | 571299 | <\$500K | SB | Design | 3rd Qtr. FY17 |
| Butte MEPS Furniture, MT | 571299 | <\$1M | SB | Design | 4th Qtr. FY17 |
| DLA OPS Graphics Package, VA | 571906 | <\$150K | SB | Design | 4th Qtr. FY17 |
| St. Louis MEPS Furniture, MO | 571299 | <\$1M | SB | Design | 4th Qtr. FY17 |
| NOAA Wallops Island, VA | 236220 | <\$1M | SB | Construction | FY18 |
| NASA, Langley, VA | 541310 | \$3M-\$5M | UR | Design | FY18 |

FY17 DODEA PROGRAMS

| Name | NAICS | ECC Range FAR36.204 DFAR 236.204 | Acquisition Method | Туре | Projected Award Date |
|---|--------|--|-----------------------|--------------|---------------------------|
| DODEA SRM—Puerto Rico | 236220 | \$2M | 8a, IDIQ, SATOC | Construction | 3 rd Qtr. FY17 |
| Maintenance -Campbell/ Knox | 238220 | \$11M | SATOC | Construction | 3 rd Qtr. FY17 |
| Maintenance-West Point | 238220 | \$7M | SATOC | Construction | 3 rd Qtr. FY17 |
| DoDEA Facility Asset Mgmt. Program—Pacific | 562910 | \$4M | 8a, SATOC | Construction | 4 th Qtr. FY17 |

FY18 DEFENSE SUPPLY CENTER RICHMOND PROGRAM

| Name | NAICS | ECC Range FAR36.204 DFAR 236.204 | Acquisition Method | Туре | Projected Award Date |
|----------------------------------|--------|--|-----------------------|--------------|---------------------------|
| Renovate Building 42 | 236220 | \$1M - \$5M | SDVO | Construction | 1st Qtr. FY18 |
| Construct Building 31F Breezeway | 236220 | \$500K - \$1M | TBD | Construction | 2 nd Qtr. FY18 |
| Design WH 4 Sprinklers | 236220 | \$1M - \$5M | SB | Construction | 2 nd Qtr. FY18 |
| Renovate Building 80 | 236220 | \$1M - \$5M | SB | Construction | 2 nd Qtr. FY18 |
| Renovate Building 34 Interior | 236220 | \$1M - \$5M | TBD | Construction | 3 rd Qtr. FY18 |
| Renovate CDC | 236220 | \$1M - \$5M | TBD | Construction | 3 rd Qtr. FY18 |